

**UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF PENNSYLVANIA**

TEH SHOU KAO and T S KAO, INC., on
behalf of themselves and all others
similarly situated,

Plaintiffs,

v.

CARDCONNECT CORP.,

Defendant.

CONSOLIDATED
CIVIL ACTION.
NO. 16-cv-5707

TECH LOUNGE SP, LLC and
THE LAW OFFICE OF KEVIN ADAMS,
PLLC, on
behalf of themselves and all others
similarly situated,

Plaintiffs,

v.

CARDCONNECT CORP.,

Defendant.

**ORDER GRANTING PRELIMINARY APPROVAL
AND DIRECTING NOTICE**

Plaintiffs and Defendant CardConnect Corp. have agreed to settle these actions subject to the terms and conditions set forth in an executed Class Action Settlement Agreement and Release. (ECF No. 112-2.) Pursuant to the parties' agreement, Plaintiffs and the proposed settlement class will fully, finally and forever resolve, discharge and release their claims in exchange for Defendant's payment of up to \$7.65 million, including notice and settlement administration costs, class counsel's fees and expenses and incentive awards to the named Plaintiffs. In addition, the agreement requires Defendant to amend its practices for at least three years to give settlement class members that remain as customers additional time to terminate their accounts

without penalty in the event of future CardConnect-initiated fee increases.

Plaintiffs and class counsel have filed the proposed settlement with the Court (ECF No. 112-2) along with an unopposed motion for preliminary approval. (ECF No. 112.) After considering the motion, its exhibits, the proposed settlement, the record in these proceedings, the representations of class counsel and the requirements of law, the Court finds the proposed settlement is fair, adequate and reasonable and satisfies the preliminary approval criteria. In addition, the Court conditionally certifies the settlement class and approves the plan for notice. Accordingly, good cause appearing in the record, it is **ORDERED** that the motion is **GRANTED** as follows:

1. Plaintiffs allege CardConnect charged them and other merchants excessive rates and fees for payment-processing services.
2. CardConnect has denied Plaintiffs' liability allegations, has denied Plaintiffs' and the Class's entitlement to damages or any other relief, and has asserted numerous defenses.
3. The parties reached the proposed settlement after engaging in arm's-length negotiations before mediator Rodney Max. In addition, before agreeing to settle, counsel litigated substantive and procedural matters for more than three years by: (a) conducting extensive written and oral discovery; (b) briefing and conducting hearings regarding Plaintiffs' claims against CardConnect; and (c) retaining and consulting with damages experts who informed the parties' settlement.
4. Mediation sessions included the parties' presentations highlighting the strengths and weaknesses of their respective positions, including on class certification and the merits.

5. This Court has jurisdiction over this litigation and each of the putative settlement class members for all matters relating to these actions and the settlement, including without limitation, all matters relating to the administration, interpretation, effectuation and/or enforcement of the settlement and this Order.

6. “The settlement of a putative class action requires the approval of a district court, both for certifying the class and for determining whether the settlement is ‘fair, reasonable and adequate.’” *In re: Google Inc. Cookie Placement Consumer Privacy Litig.*, 934 F.3d 316, 322 (3d Cir. 2019) (quoting *Halley v. Honeywell Int’l, Inc.*, 861 F.3d 481, 488 (3d Cir. 2017)).

7. The Third Circuit has approved class certification for settlement purposes where the proposed class satisfies the requirements of Federal Rule of Civil Procedure 23(a) and one of the elements of Rule 23(b). *See Sullivan v. DB Invs., Inc.*, 667 F.3d 276, 296 (3d Cir. 2011).

8. Rule 23(a) contains four threshold requirements: numerosity, commonality, typicality, and adequacy. *See Wal-Mart, Inc. v. Dukes*, 564 U.S. 338, 345 (2011); *Sullivan*, 667 F.3d at 296.

9. Rule 23(b)(3) requires (1) that common questions of law or fact predominate over individual questions; and (2) that a class action is superior to other available methods of adjudication. When taking a proposed settlement into consideration for purposes of determining class certification, individual issues which may normally be present in litigation become irrelevant, allowing the common issues to predominate. *Sullivan*, 667 F.3d at 304, n.29. Likewise, a court need not consider whether the case, if tried, would present intractable management problems, for the

proposal is that there be no trial. *Id.* at 322 n.56; *see also In re Comcast Corp. Set-Top Cable TV Box Antitrust Litig.*, 333 F.R.D. 364, 374 (E.D. Pa. 2019) (“[T]he existence of a settlement means that certain Rule 23 considerations are not applicable. . . . For example, because a settlement obviates the need for trial, concerns regarding the manageability of a Rule 23(b)(3) class disappear”) (internal quotations and citations omitted).

10. In determining whether the requirements of Rule 23 have been met, the Court confines its inquiry to those aspects of the merits relevant to making the certification decision on an informed basis. *Sullivan*, 667 F.3d at 305.

11. The Court preliminarily finds, for settlement purposes only, that the actions satisfy the applicable prerequisites for class treatment under Rule 23, namely:

- a. The settlement class is so numerous that joinder of all members is impracticable;
- b. There are questions of law or fact common to the settlement class;
- c. The claims of the class representatives are typical of the settlement class;
- d. The class representatives will fairly and adequately protect the interests of the settlement class and have retained class counsel experienced in class action litigation who have and will continue to adequately represent the settlement class;
- e. Questions of fact or law common to the members of the settlement class predominate over questions affecting only individual members; and

f. Class treatment of Plaintiffs' claims is superior to other available methods for the fair and efficient adjudication of the controversy.

12. Accordingly, the Court preliminary certifies the following settlement class under Rule 23, for purposes of the settlement only:

All CardConnect Merchants that paid at least one of the Subject Fees from November 1, 2012 through the date of this order.¹

Excluded from the settlement class are: (i) those customers that opt out of this agreement; (ii) CardConnect officers, directors or employees; any entity in which CardConnect has a controlling interest; and the affiliates, legal representatives, attorneys, heirs or assigns of CardConnect; (iii) class counsel and class counsel's employees; and (iv) the Court and any employees of the Court, as well as any federal, state or local governmental agency, and any judge, justice or judicial officer presiding over this matter and members of their immediate families and judicial staffs.

13. Plaintiffs T.S. Kao, Inc., Tech Lounge SP, LLC, and The Law Office of Kevin Adams, PLLC are preliminarily appointed as settlement class representatives.

14. The following counsel are experienced and will adequately protect the interests of the settlement class and are preliminarily appointed as class counsel under Rule 23(g):

E. Adam Webb
Matthew C. Klase
Webb, Klase & Lemond, LLC
1900 The Exchange, S.E., Suite 480

¹ "CardConnect Merchant" means any merchant that became a customer by signing an agreement for processing services with Defendant that is governed by Pennsylvania law. "Subject Fees" means the following fees: CardPointe Fee; Data Breach Fee; EMV P2PE Fee; Annual Fee; PCI Non-Compliance Fee; PCI Annual Fee; Monthly Minimum Fee; Merchant Club Fee; Interchange Charges; Mastercard Location Fee; BIN ICA Fee; Accel Annual Fee; NYCE Participate Fee; Pulse Participate Fee; and Star Participate Fee.

Atlanta, Georgia 30339.

15. In approving a class action settlement, the Court must determine whether the proposed settlement is “fair, adequate, and reasonable,” as required by Rule 23(e)(2). The Court considers the following when deciding whether to preliminarily approve a settlement: whether “(1) the negotiations occurred at arm’s length; (2) there was sufficient discovery; [and] (3) the proponents of the settlement are experienced in similar litigation” *In re Linerboard Antitrust Litig.*, 292 F. Supp. 2d 631, 638 (E.D. Pa. 2003). The preliminary approval decision is not a commitment to finally approve the settlement; rather, it is a determination that “there are no obvious deficiencies and the settlement falls within the range of reason.” *Gates v. Rohm & Haas Co.*, 248 F.R.D. 434, 438 (E.D. Pa. 2008) (citation and internal quotation omitted)

16. Here, the proposed settlement was reached after extensive arms-length negotiations with an experienced mediator. The parties have engaged in enough discovery during the three years during which this consolidated action has been pending to support this settlement. In addition to discovery regarding CardConnect’s fees, class counsel investigated merchant applications and fee schedules, fee disclosures and notices, processing platforms and databases and other matters relevant to Plaintiffs’ claims, giving “[c]lass counsel . . . a strong grasp of the legal hurdles that [p]laintiffs would face in order to succeed on their claims,” *In re Comcast*, 333 F.R.D. at 382, and informing them of the substantial risks of continued litigation. Experienced class counsel strongly recommend the proposed settlement. *See, e.g., Hanrahan v. Britt*, 174 F.R.D. 356, 366 (E.D. Pa. 1997) (“A presumption of correctness is said to attach to a class settlement reached in arms-length negotiations between experienced, capable counsel after meaningful discovery”) (citation, internal quotation omitted). It

appears to the Court on a preliminary basis that the settlement amount and terms are fair, adequate and reasonable as to all settlement class members when balanced against the probable outcome of further litigation relating to class certification, liability and damages issues. Accordingly, the Court preliminarily approves the proposed settlement.

17. In compliance with the Class Action Fairness Act of 2005, 28 U.S.C. § 1715, CardConnect shall promptly provide written notice of the proposed class settlement to the appropriate authorities.

18. When a class action settlement falls within the range of possible approval, notice should be given to class members to allow them the opportunity to review and comment on the proposed settlement. *See* Fed. R. Civ. P. 23(e)(1). The Court approves the form and substance of the proposed notice of class action settlement, attached to the settlement agreement as Exhibits C-E. The proposed form and methods – individual notice and notice via the settlement website, www.CardConnectSettlement.com – for notifying the settlement class members of the settlement and its terms and conditions meet the requirements of Rules 23(c)(2)(B) and 23(e)(1) and due process, constitute the best notice practicable under the circumstances, and shall constitute due and sufficient notice to all persons and entities entitled to the notice. *See In re Ikon Office Solutions, Inc., Sec. Litig.*, 194 F.R.D. 166, 174 (E.D. Pa. 2000) (“[T]o satisfy due process, notice to class members must be reasonably calculated under all the circumstances, to apprise interested parties of the pendency of the action and afford them an opportunity to present their objections”) (citations, internal quotations omitted). The proposed notice is clearly designed to advise the settlement class members of their rights. *See Mehling*

v. New York Life Ins. Co., 246 F.R.D. 467, 477 (E.D. Pa. 2007) (approving proposed notice for settlement class when notice “adequately informs potential class members in clear, understandable language”).

19. Within 10 days of this Order, CardConnect shall provide to the settlement administrator the current or last known mail and email addresses of all settlement class members, delineating those which are current customers and those which are former customers. The settlement administrator shall compile the settlement class list from the information provided by CardConnect.

20. CardConnect and the settlement administrator shall cause the settlement notices, in substantially the forms attached to the settlement agreement as Exhibits C-E, to be:

- (i). disseminated within 90 days following the entry of this Order via inclusion with the monthly statements of current customers and via U.S. mail to former customers; and
- (ii). posted on the settlement website www.CardConnectSettlement.com within 90 days following the entry of this Order.

21. The Court hereby appoints KCC Class Action Services LLC as settlement administrator to assist in disseminating the notice to the class and administering the settlement. All expenses incurred by the settlement administrator and outside experts performing services relating to the administration of the settlement must be reasonable and shall be paid out of the \$7.65 million settlement proceeds, as described in the settlement agreement.

22. The settlement administrator must establish a post office box where class members can send requests for exclusion or other correspondence relating to the notice.

23. All briefs and materials in support of the final approval of the settlement and class counsel's application for an award of attorney fees and costs and incentive awards to the class representatives for their efforts on behalf of the class and the entry of final judgment proposed by the parties to the settlement agreement, shall be filed with the Court no later than 135 days from the entry of this Order.

24. Any settlement class member that wishes to be excluded from the settlement class must mail a written request for exclusion ("opt-out request") to the settlement administrator and to class counsel, with a postmark date no later than 150 days after entry of this Order ("opt-out deadline"). The written notification must identify the settlement class member and this action; state that the settlement class member has chosen to opt-out or exclude itself from the settlement class; and contain the full name, address, position, telephone number and signature of the individual who is acting on behalf of the settlement class member.

25. No later than 21 days after the opt-out deadline, the settlement administrator shall provide the parties with a final list of all potential class members that have timely and validly excluded themselves from the settlement class. Class counsel shall report to the Court on the number of potential class members who have excluded themselves before the final approval hearing.

26. Any settlement class member that does not timely and validly exclude itself from the settlement class shall be bound by the terms of the settlement. If a final judgment is entered, any settlement class member that has not submitted a timely,

valid written notice of exclusion from the settlement class shall be bound by all subsequent proceedings, orders, and judgments in these actions, including but not limited to the release set forth in the settlement and final judgment.

27. Any settlement class member that submits a valid and timely notice of exclusion shall not be entitled to receive any benefits of the settlement.

28. A settlement class member that complies with requirements of this Order may object to the settlement, class counsel's request for fees and costs, or the request for incentive awards to the class representatives.

29. To be considered by the Court, any objection to the settlement agreement must (a) be electronically filed with the Court or (b) be sent via first class mail, postage prepaid, to the Clerk of Court, United States District Court for the Eastern District of Pennsylvania, 601 Market Street, Room 5614, Philadelphia, PA 19106-1745, with copies to the following counsel:

On behalf of Plaintiffs and the Class:

Matthew C. Klase, Esq.
E. Adam Webb, Esq.
Webb, Klase & Lemond, LLC
1900 The Exchange, S.E., Suite 480
Atlanta, Georgia 30339

On behalf of CardConnect:

Jaime A. Bianchi, Esq.
Sheldon Philp, Esq.
White & Case LLP
200 South Biscayne Blvd, Suite 4900
Miami, Florida 33131

Angelo A. Stio III
Pepper Hamilton LLP
3000 Two Logan Square
Eighteenth & Arch Streets
Philadelphia, PA 19103-2799

30. For the objection to be considered by the Court, the objection must be filed or postmarked no later than 150 days after entry of this Order, and must:

- (i) contain the title of the Action: *Teh Shou Kao, et al. v CardConnect Corp.*, Case No. 2:16-cv-05707 (E.D. Pa.);
- (ii) contain the name of the objector and the full name, address, email address, and telephone number of the person acting on its behalf;
- (iii) explain the basis upon which the objector claims to be a settlement class member;
- (iv) state whether the objection applies only to the objector, to a specific subset of the settlement class, or to the entire settlement class, and also state with specificity all reasons for the objection;
- (v) be accompanied by all evidence, briefs, motions, or other materials the objector intends to offer in support of the objection;
- (vi) be signed by the objector (an attorney's signature is not sufficient);
- (vii) state the number of times in which the objector has objected to a class action settlement within the five years preceding the date that the objector files the objection, the caption of each case in which the objector has made such objection, and a copy of any orders related to or ruling upon the objector's prior such objections that were issued by the trial and appellate courts in each listed case;
- (viii) state the identity of all counsel who represent the objector, including any former or current counsel who may be entitled to

compensation for any reason related to the objection to the settlement or fee application;

- (ix) state the number of times the objector's counsel and/or counsel's law firm have objected to a class action settlement within the five years preceding the date that the objector files the objection, the caption of each case in which the counsel or the firm has made such objection, and a copy of any orders related to or ruling upon counsel's or the firm's prior such objections that were issued by the trial and appellate courts in each listed case;
- (x) identify any and all agreements that relate to the objection or the process of objecting – whether written or oral – between objector or objector's counsel and any other person or entity;
- (xi) state the identity of all counsel representing the objector who will appear at the final approval hearing; a list of all persons who will be called to testify at the final approval hearing in support of the objection; a statement confirming whether the objector intends to personally appear and/or testify at the final approval hearing; at least four dates that the objector will be available to be deposed before the final approval hearing by class counsel and the location where the objector will be available; and
- (xii) if the objector is represented by an attorney who intends to seek fees and expenses from anyone other than the objectors he or she represents, the objection should also include (a) a description of the

attorney's legal background and prior experience in connection with class action litigation; (b) the amount of fees sought by the attorney for representing the objector and the factual and legal justification for the fees being sought; (c) a statement regarding whether the fees being sought are calculated on the basis of a lodestar, contingency, or other method; (d) the number of hours already spent by the attorney and an estimate of the hours to be spent in the future; and (e) the attorney's hourly rate.

31. Except as herein provided, no person or entity shall be entitled to contest the terms of the proposed settlement. Any settlement class member that fails to comply with the provisions in this Order shall be deemed to have waived and forfeited any and all rights it may have to object (by appeal, collateral attack or otherwise), will not be heard at the final approval hearing, and shall be bound by all subsequent proceedings, orders, and judgments in these actions, including but not limited to the release set forth in the settlement agreement and final judgment.

32. All responses to objections must be filed with the Court no fewer than 10 days before the final approval hearing.

33. A final approval hearing will be held on **Wednesday, January 13, 2021, at 10:00 a.m** (Eastern time), in Courtroom 11-A, 11th floor of the United States District Court for the Eastern District of Pennsylvania, James A. Byrne U.S. Courthouse, 601 Market Street, Philadelphia, Pennsylvania. If access to the Courthouse is subject to continuing access restrictions in January 2021 due to COVID-19, the Court may decide to hold the final approval hearing by telephone, in which event a telephone number and

access code will be made available on the Court's docket and the website maintained by the settlement administrator.

34. At the final approval hearing, the Court will consider, among other things: (a) the fairness, reasonableness, and adequacy of the settlement and whether it should be finally approved; (b) whether the Court should approve an award of class counsel's fees and the reimbursement of costs to counsel for the class, and in what amounts; (c) whether payments should be made to the class representatives for their efforts on behalf of the class, and in what amounts; and (d) whether entry of a final judgment terminating this litigation should be entered.

35. All former customers seeking to receive a settlement payment must submit to the settlement administrator a completed claim form (Exhibit A to the settlement), which must be received by the settlement administrator and/or postmarked no later than 210 days from the date of this Order. Submission of a claim form shall be the only valid method for former customers to make a claim to share in the settlement, and all former customers must comply with the instructions accompanying the claim form. If final judgment is entered, former customers who fail to submit a timely, valid claim form shall be forever barred from receiving any such benefit, but will in all other respects be subject to and bound by the provisions of the settlement agreement, including the release included in that agreement, and the final judgment.

36. If the settlement does not become final, then litigation of this case will resume in a reasonable manner to be approved by the Court upon joint application by the parties hereto.

37. If the settlement agreement and the settlement are terminated in accordance with the applicable provisions of the settlement agreement, the settlement agreement, the settlement, and all related proceedings shall, except as expressly provided to the contrary in the settlement agreement, become null and void, shall have no further force and effect, and Plaintiffs shall retain full rights to assert any and all causes of action against CardConnect, and CardConnect shall retain any and all defenses and counterclaims hereto. The action shall hereupon revert forthwith to its respective procedural and substantive status prior to the date of execution of the settlement agreement and shall proceed as if the settlement agreement and all other related orders and papers had not been executed.

38. Nothing in this Order, the settlement agreement, any other settlement-related document, anything contained herein or therein or contemplated hereby or thereby or any proceedings undertaken in accordance with the terms set forth in the settlement agreement or herein or in any other settlement-related document, shall constitute, be construed as or be deemed evidence of or an admission or concession by CardConnect as to the validity of any claim that has been or could have been asserted against CardConnect or as to any liability by CardConnect as to any matter set forth in this Order.

39. All proceedings in this action other than those necessary to carry out or enforce the terms and conditions of the settlement agreement and this Order are stayed until such time as the Court renders a final decision regarding the approval of the settlement and, if it approves the settlement, enters final judgment and dismisses this action with prejudice.

40. The settlement agreement, as preliminarily approved in this Order, shall be administered according to its terms pending the final approval hearing. Deadlines arising under the settlement agreement and this order include but are not limited to the following:

Notice Deadline: **October 5, 2020** (90 days from this Order)

Filing Motion for Final Approval: **November 19, 2020** (135 days from this Order)

Filing Motion for Attorneys' Fees, Expenses, and Incentive Awards: **November 19, 2020** (135 days from this Order)

Opt-Out Deadline: **December 4, 2020** (150 days from this Order)

Objection Deadline: **December 4, 2020** (150 days from this Order)

Claim Form Deadline: **February 2, 2021** (210 days from this Order)

41. The Court reserves the right to adjourn or continue the final approval hearing and related deadlines without further written notice to the settlement class. If the Court alters any of those dates or times, the revised dates and times shall be posted on the settlement website maintained by the settlement administrator.

SO ORDERED this 7th day of July, 2020.

BY THE COURT:

/s/ Gerald J. Pappert
GERALD J. PAPPERT, J.